

Vita
Erik O. Kimbrough
June 2014

Personal Data:

Department of Economics
Simon Fraser University
8888 University Drive
WMC 4663
Vancouver, BC V5A 1S6
Canada
Email: ekimbrough@gmail.com
Citizenship: U.S.A.

Current Position:

2011- Assistant Professor of Economics, Simon Fraser University

Other Academic Positions:

2014 Visiting Scholar, Behavioral Business Research Laboratory, University of Arkansas
2010-2011 Assistant Professor of Economics, Maastricht University
2010 Post-Doctoral Research Associate, Chapman University
2009 Lecturer, Chapman University
2008-2010 Pre-Doctoral Research Associate, Chapman University
2006-2010 Mercatus Center PhD Fellow and Research Assistant, George Mason University

Education:

Ph.D.	Computational Sciences and Informatics: Economic Systems	George Mason University	2010
M.S.	Computational Sciences	George Mason University	2010
B.A.	International Affairs	The George Washington University	2006
B.A.	Economics	The George Washington University	2006

Research Interests:

Experimental Economics, Institutions, Norms, Conflict Resolution, Markets and Exchange

Courses Taught:

Experimental Economics (MA/PhD, 3rd year, 4th year), Intermediate Microeconomics, Internet Economics (MA), Information, Markets and Organizations, Principles of Microeconomics

Awards, Grants, and Fellowships:

2013-2018 SSHRC Insight Grant, *Experimental Markets*, SSHRC, \$222,400 (collaborator with Ryan Oprea, PI)
2013-2018 SSHRC Insight Grant, *Biological and Cultural Evolution of Preferences and Strategic Behavior*, SSHRC, \$159,625 (collaborator with Arthur Robson, PI)
2013-2015 SSHRC Insight Development Grant, *The Effects of Competition and Peer-to-Peer Teaching on Learning*, SSHRC, \$72,530 (collaborator with Andrew McGee, collaborator, and Hitoshi Shigeoka, PI)
2013-2014 SSHRC-SFU Institutional Grants, *Theory of Mind: Theory and Experiments*, \$9,400 (co-PI with Arthur Robson)

2012-2014	SSHRC Insight Development Grant, <i>Ecological Dynamics and the Adaptability of Property Rights</i> , SSHRC, \$56,665, (PI) *Nominated for the 2012 SSHRC Aurora Prize
2012-2014	Teaching and Learning Centre Development Grant, <i>Startup Funds for Graduate Student Research in Experimental Economics</i> , Simon Fraser University, \$10,000, (PI)
2011-2013	IFREE Research Grant, <i>An Experimental Inquiry into the Ecological Determinants of Property Rights</i> , IFREE, \$9,700, (PI)
2011	President's Startup Research Grant, Simon Fraser University \$17,500, (PI)
2011	METEOR Research Grant, Maastricht University, \$5,500, (PI)
2011	METEOR Research Fellowship, Maastricht University, \$3,500, (PI)
2010	Hayek Fund for Scholars Travel Grant, Institute for Humane Studies \$500
2009-2011	IFREE Research Grant, <i>Information Aggregation in Asset Markets under Endogenous Uncertainty</i> , IFREE, \$6,950, (co-PI with Taylor Jaworski)
2009	Conference Graduate Student Award, Southern Economic Association
2009-2010	Mercatus Center Dissertation Fellowship, Mercatus Center/IFREE
2009	Mercatus Center Graduate Student Summer Research Fellowship, \$3,500
2009	Graduate Summer Research Fellowship, Institute for Humane Studies, \$3,000
2008-2009	IFREE Dissertation Research Grant, IFREE \$11,500
2008-2009	Mercatus Center Ph.D. Fellowship, Mercatus Center
2008-2009	Bernard Marcus Fellow, Institute for Humane Studies, \$6,000
2008	Mercatus Center Graduate Student Summer Research Fellowship, \$3,500
2008-2009	Young Scholars Award, Association for Private Enterprise Education
2007-2008	Ciocca Fellow, Mercatus Center
2006-2007	James Buchanan Fellowship, Mercatus Center
2005-2006	Grover Hermann Fellow, Institute for Humane Studies

Publications:

Kimbrough, Erik O. and Roman M. Sheremeta. "Why Can't We Be Friends? Entitlements, Bargaining, and Conflict." *Journal of Peace Research*. Forthcoming.

Deck, Cary A., Erik O. Kimbrough, and Steeve Mongrain. "Paying for Express Checkout: Competition and Price Discrimination in Multi-Server Queuing Systems." *PLoS ONE*. 2014. 9(3): e92070.

Kimbrough, Erik O., Roman M. Sheremeta, and Timothy Shields. "When Parity Promotes Peace: Resolving Conflicts between Asymmetric Agents." *Journal of Economic Behavior & Organization*. 2014. 99: 96-108.

Deck, Cary A. and Erik O. Kimbrough. "Do Market Incentives Crowd Out Charitable Giving?" *Journal of Socio-Economics*. 2013. 47: 16-24.

Kimbrough, Erik O. and Bart J. Wilson. "Insiders, Outsiders, and the Adaptability of Informal Rules to Ecological Shocks." *Ecological Economics*. 2013. 90: 29-40.

Kimbrough, Erik O. and Roman M. Sheremeta. "Side-Payments and the Cost of Conflict." *International Journal of Industrial Organization*. 2013. 31(3): 278-286.

Kimbrough, Erik O. and J. Philipp Reiss. "Measuring the Distribution of Spitefulness." *PLoS ONE*. 2012. 7(8), e41812.

Kimbrough, Erik O. and Bart J. Wilson. "The Primacy of Entrepreneurs in Exploiting Long-Distance Trade." *Managerial and Decision Economics*. 2012. 33(6): 385-407.

- Kimbrough, Erik O. "Economic History in the Lab: The Impact of Institutional History and Geography on the Development of Long-Distance Trade." in *Union in Separation – Diasporic Communities in the Eastern Mediterranean (1100-1900)*, eds. G. Christ, A. Beihammer, S. Burkhardt, W. Kaiser, F.J. Morche, R. Zaugg. Springer. Forthcoming.
- Kimbrough, Erik O. "Learning to Respect Property by Refashioning Theft into Trade." *Experimental Economics*. 2011. 14(1): 84-109.
- Kimbrough, Erik O. "Heuristic Learning and the Discovery of Specialization and Exchange." *Journal of Economic Dynamics and Control*. 2011. 35(4): 491-511.
- Kimbrough, Erik O. and Bart J. Wilson. "Geography and Social Networks in Nascent Distal Exchange." *Journal of Institutional and Theoretical Economics*. 2011. 167: 409-433.
- Kimbrough, Erik O. "Essays in the Emergence of Specialization, Exchange and Property." (2010) Ph.D. Dissertation.
- Kimbrough, Erik O., Vernon L. Smith and Bart J. Wilson. "Exchange, Theft, and the Social Formation of Property." *Journal of Economic Behavior and Organization*. 2010. 74: 206-229.
- Kimbrough, Erik O., Vernon L. Smith and Bart J. Wilson. "Historical Property Rights, Sociality, and the Emergence of Impersonal Exchange in Long-distance Trade." *American Economic Review*. 2008. 98(3): 1009-1039.
- Kimbrough, Erik O., Vernon L. Smith and Bart J. Wilson. "Building a Market: From Personal to Impersonal Exchange." in *Moral Markets: The Critical Role of Values in the Economy*, ed. Paul J. Zak. 2008. Princeton.

Working Papers:

- Kimbrough, Erik O. and Taylor A. Jaworski. "An Experimental Investigation of Asset Pricing Under Market Uncertainty." *Revise & Resubmit at International Economic Review*.
- Kimbrough, Erik O. and Alexander Vostroknutov. "The Social and Ecological Determinants of Common Pool Resource Sustainability". *Revise & Resubmit at Journal of Environmental Economics and Management*.
- Kimbrough, Erik O. and Jared Rubin. "Sustaining Group Reputation." *Revise & Resubmit at Journal of Law, Economics & Organization*
- Kimbrough, Erik O. and Alexander Vostroknutov. "Norms Make Preferences Social." *Revise & Resubmit at Journal of the European Economic Association*.
- Kimbrough, Erik O. "Invasion, Self-Defense and Third-Party Enforcement: Modeling Emergent Property Rights with Applications to Economic History."
- Kimbrough, Erik O. and Roman M. Sheremeta. "Entitlements, Settlements and Conflicts."
- Kimbrough, Erik O. and J. Philipp Reiss. "Opportunity Cost Drives Overbidding in Auctions."
- DeScioli, Peter and Erik O. Kimbrough. "Alliance Formation and the Structure of Conflict."

Kimbrough, Erik O., Jared Rubin, Roman M. Sheremeta, and Timothy Shields. "Commitment Problems in Conflict Resolution."

Kimbrough, Erik O., Joshua Miller and Alexander Vostroknutov. "A Model of Norms and Frames."

Kimbrough, Erik O., Nikolaus Robalino, and Arthur Robson. "'Theory of Mind': Theory and Experiments."

Gary A. Hoover and Erik O. Kimbrough. "Malicious Envy and Discouragement: An Experimental Study of the Impact of Inequality on Investment."

Works in Progress:

"Exploring the Ecological Determinants of Economic Institutions."

"Bargaining over the Gains from Specialization," with Ryan Oprea.

"Can People Identify an Altruist Just by Looking? Evidence from Videos of Decisions in a Dictator Game," with Niek Housterman and Bart J. Wilson.

"The Effects of Competition and Peer-to-Peer Teaching on Learning," with Andrew McGee and Hitoshi Shigeoka.

"Cheap Talk, Credibility and Beliefs," with Jason A. Aimone and Li Hao.

"Experiments on Asset Markets in General Equilibrium Economies," with Taylor A. Jaworski and Luba Petersen.

"Single- and Double-Elimination Tournaments," with Cary Deck.

"A Reputation for (dis)Honesty," with Erte Xiao.

Invited Presentations and Conferences:

- | | |
|------|--|
| 2014 | Lund University Institutions and Experiments Mini-Conference, Lund, Sweden; Bocconi University, Milan, Italy; Advanced Topics in Liberty: War Finance as a Threat to Liberty, Institute for Humane Studies/Liberty Fund, Washington, DC; University of Arkansas, Fayetteville, AR; Society for the Advancement of Behavioral Economics Annual Conference, Lake Tahoe, NV; Association for Public Economic Theory Annual Conference, Seattle, WA; Canadian Economic Association, Vancouver, BC; Southern Economic Association Annual Meetings, Atlanta, GA. |
| 2013 | Canadian Economic Association Annual Meetings, Montreal, QB; Society for Computational Economics, Vancouver, BC; University of British Columbia, Culture, Cognition and Coevolution Lab, Vancouver, BC; Concordia University, Montreal, QB; Economic Science Association North American Conference, Santa Cruz, CA |
| 2012 | University of Alabama, Tuscaloosa, AL; Economic Science Association, Tucson, AZ; Alexander von Humboldt Foundation Colloquium "Excellence in Research", |

Toronto, ON; Economic Science Association International Conference, New York, NY; Canadian Economic Association Annual Meetings, Calgary, AB; California Workshop on Evolutionary Perspectives of Human Behavior, San Luis Obispo, CA; University of Arkansas, Fayetteville, AR; Association for the Study of Religion, Economics, and Culture, Orange, CA, Economic Science Association, Tucson, AZ

- 2011 Economic Science Association, Tucson, AZ; Southern Economic Association Annual Conference, Washington, DC; University of British Columbia, Vancouver, BC; Luxembourg School of Finance, University of Luxembourg, Luxembourg; Union in Separation – Trading Diasporas in the Eastern Mediterranean International Conference, University of Heidelberg, Heidelberg, Germany; European Meeting on Applied Evolutionary Economics, Pisa, Italy; Simon Fraser University, Burnaby, BC
- 2010 Southern Economic Association Annual Conference, Atlanta, GA; Economic Science Association International Conference, Copenhagen, DK; Association of Private Enterprise Education International Conference, Las Vegas, NV; University of Alabama, Tuscaloosa, AL; Maastricht University, Maastricht, NL; Clemson University, Clemson, SC
- 2009 Southern Economic Association Annual Conference, San Antonio, TX; Economic Science Association North American Conference, Tucson, AZ; Association of Private Enterprise Education, Guatemala City, Guatemala
- 2008 Graduate Student Conference on Experiments in Interactive Decision-Making, Princeton University. Princeton, NJ; Advanced Topics in Liberty: Liberty, War, and Peace, Institute for Humane Studies. Washington, DC; Association for Private Enterprise Education, Las Vegas, NV
- 2007 Advanced Topics in Liberty: Federalism and Constitutions, Institute for Humane Studies. Boston, MA
- 2006 Advanced Topics in Liberty: Property Rights and Freedom, Institute for Humane Studies. Boston, MA; Free Enterprise: Values in Action, The Gruter Institute for Law and Behavioral Research/Templeton Foundation. Cambridge, MA
- 2005 Advanced Topics in Liberty: Law, Liberty, and the Rise of the West, Institute for Humane Studies. Boston, MA

Workshops:

- 2014 *Liberty Summer Seminar*, Institute for Liberal Studies, Toronto, ON
- 2012 *Economics in Theory and Practice*, Institute for Liberal Studies, Vancouver, BC
- 2011 *Gdansk Business Week*, Gdansk, Poland.
- 2010 *Vernon L. Smith High School Workshop*, International Foundation for Research in Experimental Economics. Orange, CA

- 2009 *Vernon L. Smith High School Workshop*, International Foundation for Research in Experimental Economics. Orange, CA; *Summer Graduate Research Colloquium I*, Institute for Humane Studies, Arlington, VA; *Summer Graduate Research Colloquium II*, Institute for Humane Studies, Arlington, VA.
- 2007 *Koch Associates Orientation*, Charles G. Koch Charitable Foundation. Washington, DC.
- 2006 *Koch Associates Orientation*, Charles G. Koch Charitable Foundation, Washington, DC; *Koch Summer Fellows Orientation*, Institute for Humane Studies, Cacapon, WV; *Western Conference of Public Service Commissioners*, Public Service Commissioners Association, Jackson, WY; *Reason Weekend*, Reason Foundation, Amelia Island, FL; Bastiat Society, Charleston, SC; The Citadel. Charleston, SC; College of Charleston, Charleston, SC; *Capital Campus*, Mercatus Center, Juneau, AK
- 2005 *117th Annual Convention*, National Association of Regulatory Utility Commissioners, Palm Springs, CA; *Annual Meeting of the Cato Club 200*, Cato Institute, Santa Fe, NM

Referee for:

American Economic Review, Quarterly Journal of Economics, Review of Economic Studies, Management Science, International Economic Review, Journal of the European Economic Association, Journal of Public Economics, European Economic Review, Experimental Economics, Journal of Economic Behavior & Organization, Ecology & Society, Journal of Institutional Economics, Managerial and Decision Economics, Economic Inquiry, Southern Economic Journal, Public Choice, PLoS ONE, National Science Foundation, International Foundation for Research in Experimental Economics Small Grants Program

Service:

- 2013- Steering Committee Member SFU Centre for Research in Adaptive Behaviour in Economics
- 2011- Co-Director CRABE Laboratory at SFU

Dissertation Committee Memberships:

- July 2011 Luis Alejandro Palacios Garcia, Universidad de Granada, Spain
Analysis of Individual Decision Making in Negotiations: Theory and Experiment